

Exam Name – Certified Procurement Professional (CPP)

Exam Code – CPP-010

Sample Exam

Q) What are examples of competitive situations in sourcing? Choose four answers.

- A) Technical or limited competition.
- B) Sole source.
- C) Consortium.
- D) Sampling.
- E) Open competition.

Answer: ABCE

Q) Which factor is important to consider when assessing a supplier's operational capacity?

- A) Compliance with environmental regulations.
- B) Supplier certification and technical enablement.
- C) Financial performance and profitability.
- D) Current output to capacity ratio.

Answer: D

Q) What is usually the focal point of negotiations?

- A) Price
- B) Technical group review
- C) Quality specifications
- D) Total cost of ownership

Answer: A



Q) In the sourcing process, the responsibility for creating and maintaining specifications lies with the procurement department.

True
False

Answer:

Q) Which of the following is an act of obtaining goods or services, typically for business purposes.

- A) Supply Chain
- B) Project Management
- C) Procurement
- D) Distribution

Answer: C

Q) Procurement refers to the entire process of obtaining goods or services for business purposes, including the final purchasing choice.

True
False

Answer: A