



**Exam Name – Certified Professional Trainer (CPT)<sup>™</sup>**

**Exam Code – CPT-001**

**Sample Exam**

(Question): In a few weeks, you will be giving a workshop on problem solving. The company wants part of the workshop to cover appreciative inquiry, a complex topic that you know little about. What should you do? (Choose two.)

- (A): Bring in an expert for that session
- (B): Show the class a video about the topic
- (C): Make up information
- (D): Skip that topic

(Correct): A,B

(Question): A local company has asked you to teach a new software program to their employees. It's very different from anything their staff has used before. What should you keep in mind?

- (A): Information that conflicts sharply with what is already held to be true makes the employees absorb new information slowly
- (B): They need to be there because the new software is vital to the organization, so you don't need to motivate them
- (C): The program has lots of great visual features, so you won't need to bring as many visual aids
- (D): They need to be there because the new software may get crashed due to technical reasons

(Correct): A



(Question): What are Kirkpatrick's levels of evaluation?

- (A): Understanding, absorption, transfer, evaluation
- (B): Reaction, knowledge, transfer of learning, impact
- (C): Personal, interpersonal, group
- (D): Reaction, learning, transfer of knowledge, influence

(Correct): B

(Question): True or False: Being very funny is crucial to your success as a trainer.

- (A): True
- (B): False

(Correct): B

(Question): Which of the following methods can help you begin a discussion?

- (A): Ask a question
- (B): Give a group a case study
- (C): Share a related incident
- (D): Any of the above

(Correct): D

(Question): True or False: Microsoft PowerPoint slides can be a great visual aid.

- (A): True
- (B): False

(Correct): A



(Question): True or False: Energizers and icebreakers are essentially the same thing.

- (A): True
- (B): False

(Correct): B

(Question): While you are planning for training, you discover that several participants are not fluent in English. What should you do?

- (A): Insist that they take more English language classes before attending the training
- (B): Place them in a separate training session
- (C): Make sure you use lots of visuals and small group discussions
- (D): Hire a separate trainer

(Correct): C

(Question): True or False: It is up to you as a trainer to decrease stressors for your participants.

- (A): True
- (B): False

(Correct): A